

**Service: Scientific / technical  
staff placement**

**Do you need support?**

TEMAS supports its customers with the testing, planning and carrying out of projects with technological background and high innovation structure. That particularly includes the search for partners and placement with the goal to find a suitable contact person for every question.

### **What is the TEMAS partner scouting and how does it work?**

The TEMAS partner scouting allows our customer to single-mindedly obtain the right partner for a specific purpose. It entails the steps development of a search profile (anonymous documentation), partner search, partner evaluation (testing the ability and willingness to cooperate, assessment and recommendation), as well as making contact.

- In the first step, the search profile will be developed and determined along with the client, which information in form of anonymous documentation can be communicate to a potential partner.
- The second step includes the partner search, whereas a possible large selection will be narrowed down together with the customer.
- Only in the third step of the partner evaluation will the first contact be made. It includes the request for basic qualifications and willingness to work together based on the foundation of the documentation. Hereupon TEMAS will conduct an assessment with recommendations.
- As an option, the fourth step includes contact establishment between the customer and the cooperative and customer's desired partner.

As a tailored service, the detailed execution and scope of the partner scouting depends on precise questioning and will be determined together with the customer.

The customer will be continuously informed about the activities and has the possibility to intervene as necessary at any point in time.

Through this step-by-step and transparent process, it will be ensured together with the customer that the right partner will be found!

### **Which partners are accessible through scouting?**

TEMAS has a wide-spanning network of experts as well as profound knowledge about technical disciplines and competencies of potential cooperating partners in various technical areas. This includes personal contacts in fundamental and applied research, product and process development, analysis, regulatory affairs and more in various institutions (colleges, research institution, industry, service provider, public agencies etc.).

### **What does TEMAS partner scouting bring?**

TEMAS partner scouting:

- Finds new technological cooperating partners and with that develops the company external knowledge and knowhow
- Simplifies the access to external services, methods, instruments/devises and systems/processes
- Finds an expert for technical questioning, expert opinions and expertise
- Helps with the usage of so far unused intellectual property rights or dormant technologies.

The TEMAS partner scouting delivers a manageable budget for preselected and precisely defined contact person or experts to process technological questions of any kind in a short amount of time and under strict cost control.

We would like to give you more information. [Can we reach out to you?](#)

Or do you want to contact us? Then Ms. Regula Todesco is available to you:



Phone: +41 (0)71 446 50 30

Email: [regula.todesco@temas.ch](mailto:regula.todesco@temas.ch)